

concepts to provide an individualized operating system for the delivery of client services, as well as how the organization plans to use objective assessments as described at 20 CFR 669.380 (*i.e.*, the delivery of intensive and training services should flow from the objective assessment process).

Additionally, please describe how the organization will build its capacity for responding appropriately to an individual's needs that are identified by the objective assessment. This may include how the program will develop and provide its intensive services, such as the ones identified in WIA 134(d)((3)(C) and 20 CFR 669.370, which specifically includes drop-out prevention, allowance payments and work experience. Descriptions should show that the case management system ensures a client-centered approach, one designed to prepare and coordinate comprehensive employment plans for participants that include access to necessary workforce investment activities and supportive services, using, where feasible, computer-based technologies. (*See* WIA subsection 101(5).)

If work experience is expected to be offered as an activity, describe how the determination as to its appropriateness will be made, as well as how the organization will measure its effectiveness. Include a description of any controls to be used. It should be noted that work experience activities are WIA Intensive Services; therefore, applicants should provide a complete description and justification for any planned work experience activity that will be unpaid or that will use the for-profit sector to host the work experience participants. (To be allowed, work experience activities incorporating these concepts must be described in the approved grant plan. *See* 20 CFR 669.370 (b)(i) and (b)(ii)(B))

Include descriptions of any additional intensive services to be provided that have not been already described, such as provision of allowance payments.

(e) Training Services: Describe the training strategies to be used to significantly increase employment and earnings of farmworkers. Indicate how these training strategies will:

- Transition farmworkers into higher-skilled and higher-paid employment either in agriculture or outside the industry;
- Create cross training opportunities and assist farmworkers to qualify for cross training employment opportunities;
- Create entrepreneurial training and micro-enterprise development opportunities for farmworkers;

- Target appropriate individuals and provide training to improve the English language proficiency of farmworkers who are not bilingual, and achieve competency for farmworkers who are basic skills deficient; and

- Enable farmworkers to become proficient in basic computer skills and using the Internet as a source of information on job and training opportunities.

(f) Performance results: Describe how the organization will provide for job placement and other positive outcomes for participants. The description should address how job placement opportunities will be pursued among key growers and agribusiness employers likely to contribute to employment growth in the higher-wage, higher-skilled agricultural occupations. Similarly, the description should address how high-growth, high-wage, and high-skills job placement opportunities will be secured for farmworkers from those employers outside agriculture.

(g) Follow-up Services: Describe how the organization will conduct follow up for those who are placed in jobs and who are engaged in entrepreneurial activities.

(h) Related Assistance Services: Describe the supportive services needed by migrant and seasonal farmworkers and their dependents to assist them in retaining employment, engaging in cross training, training for other, non-agricultural occupations, or engaging in entrepreneurial training.

Describe the strategy for providing related assistance services under the NFJP. Provide separate descriptions for those farmworkers for whom only related assistance services will be provided. Describe the kinds of services anticipated and the limitations to be imposed, such as a unit cost limitation.

Discuss how supportive services available through the NFJP will be linked with the supportive services available to farmworkers through One-Stop partner programs, or other agencies providing needed supportive services.

Discuss how faith-based and community-based organizations will be used, where applicable, in providing related assistance services.

(i) Administrative Costs: Grantees are generally limited to 15 percent of the grant for administrative costs (*see* definition at 20 CFR Part 667). If the organization expects that the administrative cost burden will exceed 15 percent, provide the justification in this section.

Rating Criteria for Award

A DOL review panel will use the point scoring system and the Rating Criteria format specified below to review applications. Applications will be ranked based on the score assigned by the panel after careful evaluation by each panel member. It is required that all applicants use the Rating Criteria format when developing their applications in response to this SGA.

Scoring: The following full review criteria (totaling a maximum score of 100 points) apply to all applicants.

(1) Understanding the Problems of Migrants and Seasonal Farmworkers (20 points)

The application must demonstrate an in-depth understanding of the dynamics of the agricultural economy in the geographic area to be served, the socio-economic characteristics of eligible migrant and seasonal farmworkers and their families in the service area, and the implications of the foregoing for the kind of workforce development assistance strategies required to increase the employment and earnings of eligible workers in the proposed area of service.

Scoring on this factor will be based on how well the applicant links its understanding of the agricultural economy and the characteristics of the eligible population in the geographic area to be served to the workforce development assistance needed to achieve significant employment and earnings increases. The evaluation of the application's response to this factor will also look for evidence of insight into the opportunities that the local economy presents to move farmworkers into higher-paid, higher-skilled employment both within and outside the agricultural industry.

(2) Familiarity With Proposed Service Area (20 points)

The applicant must demonstrate its familiarity with the network of workforce development and related services, including, where applicable, services provided by faith-based and community-based organizations, available to assist farmworkers to increase their employment and earnings, and the applicant's experience and success with causing these networks to direct their resources to address farmworkers' employment, earnings and supportive services needs.

Scoring on this factor will be based on the comprehensiveness of the applicant's knowledge of the One-Stop Career Center system in the proposed area(s) of service and the related services offered by social, educational,