

Table VI-6  
Costs as a Percentage of Revenues and Profits for Affected Small Entities with Fewer than 20 Employees  
(Based on Average Compliance Costs)

SIC	Industry	Revenues (\$1,000)	Entities	Average Revenues (\$1,000)	Profit Rate	Average Profits	Affected Entities	Average Compliance Costs to Affected Entities	Compliance Costs as a % of Revenues	Compliance Costs as a % of Profits
58	Eating and drinking places	\$61,841,796	293,318	\$210.8	3.00%	\$6,322	0	NA	NA	NA
59	Miscellaneous retail	\$119,265,615	258,538	\$461.3	2.49%	\$11,479	448	\$0.00	0.00%	0.00%
60	Depository institutions	\$15,538,559	14,378	\$1,080.7	10.80%	\$116,718	163	\$0.00	0.00%	0.00%
61	Nondepository institutions	\$13,454,697	21,262	\$632.8	15.05%	\$95,230	103	\$0.00	0.00%	0.00%
62	Security and commodity brokers	\$19,644,662	27,262	\$720.6	13.32%	\$95,949	140	\$0.00	0.00%	0.00%
63	Insurance carriers	\$9,416,333	5,668	\$1,661.3	6.82%	\$113,357	63	\$0.00	0.00%	0.00%
64	Insurance agents, brokers, and service	\$33,660,359	116,075	\$290.0	6.83%	\$19,792	543	\$0.00	0.00%	0.00%
65	Real estate	\$108,609,341	221,549	\$490.2	13.31%	\$65,246	1,047	\$0.00	0.00%	0.00%
67	Holding and other investment offices	\$35,174,755	21,022	\$1,673.2	24.01%	\$401,733	102	\$0.00	0.00%	0.00%
70	Hotels and other lodging places	\$12,241,793	40,186	\$304.6	6.96%	\$21,204	783	\$0.76	0.00%	0.00%
72	Personal services	\$27,470,741	168,826	\$162.7	5.86%	\$9,527	7,156	\$0.23	0.00%	0.00%
73	Business services	\$108,448,938	307,737	\$352.4	4.79%	\$16,869	7,651	\$0.74	0.00%	0.00%
75	Auto repair, services, and parking	\$52,027,411	160,544	\$324.1	4.39%	\$14,236	22,900	\$1.01	0.00%	0.01%
76	Miscellaneous repair services	\$18,035,716	60,601	\$297.6	5.44%	\$16,178	2,626	\$7.32	0.00%	0.05%
78	Motion pictures	\$13,026,870	29,959	\$434.8	5.14%	\$22,341	8	\$0.00	0.00%	0.00%
79	Amusement and recreation services	\$26,704,545	79,317	\$336.7	4.28%	\$14,410	1,159	\$0.00	0.00%	0.00%
80	Health services	\$167,087,490	385,533	\$433.4	6.17%	\$26,742	11,346	\$0.22	0.00%	0.00%
81	Legal services	\$54,265,197	156,877	\$345.9	17.50%	\$60,534	41	\$0.00	0.00%	0.00%
82	Educational services	\$8,902,333	30,770	\$289.3	8.14%	\$23,555	367	\$0.00	0.00%	0.00%
83	Social services	\$22,228,579	99,911	\$222.5	4.44%	\$9,874	3,696	\$0.13	0.00%	0.00%
84	Museums, botanical, zoological gardens	\$1,283,445	4,300	\$298.5	21.45%	\$64,023	164	\$0.00	0.00%	0.00%
86	Membership organizations	\$43,669,772	222,292	\$196.5	7.21%	\$14,167	396	\$0.00	0.00%	0.00%
87	Engineering and management services	\$90,405,763	254,295	\$355.5	6.39%	\$22,720	6,189	\$0.18	0.00%	0.00%
89	Services, n.e.c.	\$5,728,501	15,743	\$363.9	6.80%	\$24,744	3	\$0.00	0.00%	0.00%
	Totals	\$2,781,206,926	4,930,213	\$564.1	5.00%	\$28,183	174,264	\$1.71	0.00%	0.01%

Source: OSHA Office of Regulatory Analysis. See full PEA (Ex. 6-1).