

Table 1: Size Distribution of Firms in the Facilities Support Services Industry, Nonmanufacturing Anchor Group, and Higher-level Size Standard Group (Data in Millions of Dollars)

Category	Size of Firm at 40%	Size of Firm at 50%	Size of Firm at 60%	Size of Firm at 70%
Facilities Support Services	\$55.0	\$134.8	\$475.3	\$1,333.6
Nonmanufacturing Anchor Group	\$3.2	\$5.8	\$11.8	\$28.0
Higher-level Size Standards	\$24.2	\$50.4	\$135.6	\$423.6

The Facilities Support Services industry is comprised of firms significantly larger than firms in the nonmanufacturing anchor group. Facilities Support Services firms of \$55 million and less in receipts account for 40 percent of total industry receipts while firms of \$3.2 million and less in receipts in the nonmanufacturing anchor group received 40 percent of total industry receipts. For the

remaining percentages of industry receipts, firms in the Facilities Support Services industry range between 11 to 47 times larger than the size of firms in the nonmanufacturing anchor group. In relation to the higher-level size standards group, Facilities Support Services firms are two to three times larger at every percentage level. These data indicate that a size standard at least comparable to SBA's highest receipts-

based size standard of \$29 million is appropriate for the Facilities Support Services industry.

Table 2 lists the other three evaluation factors for the Facilities Support Services industry and the comparison groups. These include comparisons of average firm size, the measurement of start-up costs as measured by nonpayroll receipts per establishment, and the four-firm concentration ratio.

Table 2: Industry Characteristics of the Facilities Support Services Industry, Nonmanufacturing Anchor Group, and Higher-level Size Standards Group

Category	Average Firm Size		Non payroll receipts per establishment (million \$)	Four Firm Concentration Ratio
	Receipts (millions)	Employees		
Facilities Support Services	\$6.2	93.0	\$1.73	21.4%
Nonmanufacturing Anchor Group	\$0.95	10.6	\$0.56	14.4%
Higher-level Size Standards Group	\$4.6	21.4	\$1.80	26.7%

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The Facilities Support Services industry's average firm size in receipts is over six times larger than the average firm size in the nonmanufacturing anchor group and one-third higher than the higher-level size standard group. Moreover, its average firm size in employees is four to nine times the average sizes of these two comparison groups. The average size of firms in the Facilities Support Services industry is substantially higher than the comparison groups and also supports a size standard at least comparable to

SBA's highest receipts-based size standard of \$29 million.

As a measure of industry start-up costs, the nonpayroll receipts per establishment indicator for Facilities Support Services is twice that of the anchor comparison group, and at about the same as the higher-level size standard group. This factor suggests a Facilities Support Services size standard within the \$21 million to \$29 million range of size standards of the higher-level size standards group.

The Facilities Support Services four-firm concentration ratio is appreciably

higher than the average of industries in the nonmanufacturer anchor group, but moderately below the level of the higher-level size standard. This factor shows the Facilities Support Services industry to be a relatively competitive industry where a size standard is between the \$6 million nonmanufacturer anchor size standard and \$21 million (the lowest size standard of the higher level size standard).

SBA Program Considerations: SBA also reviews its size standards in relationship to its programs. Since the