

A. Exposure Fee (Guarantees)/ Premium (Insurance). Check one box.

- ☐ Ex-Im Bank to finance the fee/premium, which will be paid as the credit is drawn down.
- ☐ Ex-Im Bank to finance the fee/premium, which will be paid up front.
- ☐ Ex-Im Bank will not finance the fee/premium, and it will be paid as the credit is drawn down.
- ☐ Ex-Im Bank will not finance the fee/premium, and it will be paid up front.

B. Transaction Structure.

i. **Principal Repayment Term.** (years) _____. Unless otherwise requested, equal installments of principal will be repaid semi-annually beginning six months after the starting point.

ii **Starting Point.** The starting point is generally the event that marks the fulfillment of the exporter's contractual responsibility. See Ex-Im Bank's fact sheets on starting points and reach-back policies at www.exim.gov.

(Check one box.)

- | | |
|--|--|
| <input type="checkbox"/> Shipment (single shipment) | <input type="checkbox"/> Services Completion. |
| <input type="checkbox"/> Final Shipment (multiple shipments) | <input type="checkbox"/> Completion of Installation. Specify date: _____ |
| <input type="checkbox"/> Mean Shipment (multiple shipments) | <input type="checkbox"/> Project Completion. Specify date: _____ |

iii **Shipment Period.** Shipments will be completed and/or services will be performed from:

[_____] (month/year) to [_____] (month/year) excluding any acceptance, retention, or warranty period. If shipment is planned for a certain number of days after Ex-Im Bank authorization, so note:

iv. **Promissory Notes**

For transactions with multiple shipments indicate:

- ☐ There will be one promissory note per shipment.
- ☐ Disbursements will be consolidated into one promissory note.

v. **Interest rate**

The interest rate to be charged on the guaranteed/insured loan is: _____

6. REASON FOR REQUESTING EX-IM BANK SUPPORT.

Ex-Im Bank will finance the export of U.S. goods and services if it can be demonstrated that Ex-Im Bank support is necessary for the transaction to proceed. Check one of the boxes below describing why support is necessary.

- ☐ The exporter is aware that foreign companies are competing, or are expected to compete for the sale. Provide company name, country, and (if known/applicable) the supporting export credit agency.

- ☐ The exporter is aware that foreign companies manufacture comparable goods and services that are sold in the buyer's market with export credit agency support available. Provide company name, country, and (if known/applicable) the supporting export credit agency.