

Estimated costs from the studies considered by USDA are summarized in Table 2. The studies are VanSickle, McEowen, Taylor, Harl, and Connor (Ref.5); Sparks Companies Inc. (Ref. 19);

Hayes and Meyer (Ref. 20); and Davis (Ref. 21). All of the studies report annual costs, and the costs shown in Table 2 are assumed to represent first-year costs for mandatory COOL. In those

cases in which the studies do not state so explicitly, USDA infers from the construction of the estimates that they represent first-year costs.

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| Table 2. Summary of Studies of Mandatory COOL Cost Estimates   |               |      |                  |         |                |         |                 |
|--|---------------|------|------------------|---------|----------------|---------|-----------------|
| Study / Segment  | Beef          | Lamb | Pork             | Fish    | Fruit and Veg. | Peanuts | Total           |
| <b>VanSickle et al.</b> <i>Million dollars</i>   |               |      |                  |         |                |         |                 |
| Producer   | 158.2         | 9.8  | 11.6             | n.a.    | 24.5           | 1.9     | 206.0           |
| Processor  | (a)           | (a)  | (a)              | n.a.    | (a)            | (a)     | 2               |
| Retailer   | (a)           | (a)  | (a)              | n.a.    | (a)            | (a)     | 68              |
| Total  | (a)           | (a)  | (a)              | n.a.    | (a)            | (a)     | 276             |
| <b>Sparks/CBW</b>  |               |      |                  |         |                |         |                 |
| Producer   | 307 - 365     | n.a. | 86.3(b)          | 1       | 20             | n.a.    | 414.3 - 472.3   |
| Processor  | 459 - 546     | n.a. | 164.5 - 456.5(b) | 15      | 34             | n.a.    | 672.5 - 1,051.5 |
| Retailer   | 805           | n.a. | 263              | 50 - 70 | 1,500 - 3,000  | n.a.    | 2,618 - 4,138   |
| Total  | 1,571 - 1,716 | n.a. | 513.8 - 805.8    | 66 - 86 | 1,554 - 3,054  | n.a.    | 3,705 - 5,662   |
| <b>Hayes and Meyer</b>   |               |      |                  |         |                |         |                 |
| Producer   | n.a.          | n.a. | 200.5            | n.a.    | n.a.           | n.a.    | 200.5           |
| Processor  | n.a.          | n.a. | 636.7            | n.a.    | n.a.           | n.a.    | 636.7           |
| Retailer   | n.a.          | n.a. | 187.5            | n.a.    | n.a.           | n.a.    | 187.5           |
| Total  | n.a.          | n.a. | 1,024.7          | n.a.    | n.a.           | n.a.    | 1,024.7         |
| <b>Davis</b>   |               |      |                  |         |                |         |                 |
| Producer   | 1,311.4       | n.a. | n.a.             | n.a.    | n.a.           | n.a.    | 1,311.4         |
| Processor  | 473           | n.a. | n.a.             | n.a.    | n.a.           | n.a.    | 473             |
| Retailer   | 4,608.5       | n.a. | n.a.             | n.a.    | n.a.           | n.a.    | 4,608.5         |
| Total  | 6,392.9       | n.a. | n.a.             | n.a.    | n.a.           | n.a.    | 6,392.9         |
| (a) This amount is included in "Total" column.   |               |      |                  |         |                |         |                 |
| (b) All costs for integrated pork production and packer/processor systems are allocated to the "Processor" category in this table. |               |      |                  |         |                |         |                 |
| n.a. Not applicable.   |               |      |                  |         |                |         |                 |