

PART 1 – EXPORTER/BANKER COMPANY PROFILE

[Note: See “Part 1 Attachment” for answer choices to questions 1-6 below.]

Company Name _____ Address _____

Years in Business Years in Exporting/Trade Finance

Person Completing the Survey _____ Title _____

Phone Number _____ Fax Number _____ Email _____

Have you used Ex-Im Bank’s medium-term or long-term program in the previous calendar year?

Which medium/long-term programs did you use? Check all that apply:

☐ Insurance ☐ Loans ☐ Guarantee

Compared to 2002, my 2003 volume of exports/trade finance was: 1.

EXPORTERS

2003 total sales volume 2. 2003 total U.S. export sales volume 3.

% of total export sales volume that was Ex-Im Bank supported 4.

BANKERS

2003 total export credit extended with a term over one year 5.

% of 2003 total export credit extended with a term over one year that was Ex-Im Bank supported

6.