

**PART 2 (Continued)**

Why do you approach Ex-Im Bank for support? Please indicate the approximate frequency with which each of the following challenges or needs arise, as well as a typical region or situation that presents such a challenge/need.

*[Note: When the survey is being completed on-line, if the cursor is placed over the question further explanation of that question will “pop up.” The more detailed explanations are found in the “Part 2 Attachment.”]*

2.	<b>Challenge/Need</b>	<b>%</b>	<b>Typical Region or Situation</b>
	Face competition from companies that receive ECA support:	<hr/>	<hr/>
	Find a lack of useful private market financing available:	<hr/>	<hr/>
	Need continuing U.S. government involvement:	<hr/>	<hr/>
	Other (Please identify):	<hr/>	<hr/>
	Other (Please identify):	<hr/>	<hr/>