

**PART 4 – EX-IM BANK PROJECTS**

This template is provided as an opportunity for you to flesh out some of the grades that you gave in Part 3 by detailing any adverse impacts of Ex-Im Bank program features in specific transactions.

	<u>Cost/Policy/ Program</u>	<u>ECA</u>	<u>Market</u>	<u>Project Description</u>	<u>Describe the competition you faced and the effect that it had on your business (eg forced to change sourcing; lost jobs; lower exports). If possible, please quantify.</u>
<u>Ex.</u>	Cover	EDC	Iran	Power Plant	As a result of Ex-Im Bank's lack of cover for Iran, we were forced to source from outside the U.S. This resulted in a loss of over \$100 million in U.S. export sales.
1					
2					
3					
4					
5					