

OMB #3048-0009  
Expiry Date 10/31/03

- 7) Indicate (Not Required) if owned by a ☐ woman, or an ☐ ethnic minority, describe \_\_\_\_\_
9. What are your principal foreign markets?
10. Principal products leased (including identification of major suppliers if other than applicant):

## PART II - INFORMATION ABOUT THE TRANSACTION

11. Check one: ☐ Firm Lease ☐ Negotiating Lease ☐ Responding to Invitation to Bid
12. Total value, term and schedules of payments under the lease:

(Attach a copy of the final lease if available, or a draft copy setting forth at least those provisions required by the policy.)

13. Leased products ☐ New ☐ Used (If used, attach Used Equipment Questionnaire.)
- Specify quantity, serial no., model no., year of manufacture, fair market value per unit and how derived, and a description of what the product does.
  - Is there an active market for this particular product model number in the U.S. today, or is this product somewhat obsolete in the U.S. but still in demand overseas?
  - Manufacturer or vendor if other than applicant: \_\_\_\_\_
  - Is each leased product produced or manufactured in the United States to the extent that at least 85% of the value, exclusive of price mark-up, has been added by labor or material exclusively of U.S. origin? ☐ Yes ☐ No
  - Original purchase value \$ \_\_\_\_\_
  - Estimated value of leased products at the end of lease term \$ \_\_\_\_\_
  - Who will own the leased products at end of lease term? \_\_\_\_\_
  - Is title of ownership on each of the leased products unencumbered? ☐ Yes ☐ No If no, please attach an explanation.
  - Does the lease give you the right to repossess the leased products in the event of default? ☐ Yes ☐ No Identify the reference in the lease regarding repossession.
  - Are products listed on the United States Munitions List? (part 121 of Title 22 of the Code of Federal Regulations)  
☐ Yes ☐ No

See the U.S. Dept. of Commerce Website at <[http://www.ita.doc.gov/import\\_admin/records/status](http://www.ita.doc.gov/import_admin/records/status)> for a list of products and countries with Anti-Dumping or Countervailing Duty sanctions or call Ex-Im's Country Risk Analysis Division at (202) 565-3730.

14. Is the lessee going to be the user of the leased products or are the leased products expected to be released or sold to another entity? ☐ Yes ☐ No, if no, identify the entity and its location: \_\_\_\_\_.
15. Have you ever had to repossess products sold to or leased into the lessee's country? ☐ Yes ☐ No
- If yes, were you successful in your repossession? ☐ Yes ☐ No
  - If you have repossessed products in the lessee's country, where did you resell or release them?
16. What procedures or measures (i.e., conforming with local documentation requirements and standard government