



# EXPORT IMPORT BANK OF THE UNITED STATES

## SHORT-TERM MULTI-BUYER EXPORT CREDIT INSURANCE POLICY APPLICATION

Applicant: \_\_\_\_\_ dba: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ E-Mail: \_\_\_\_\_ Website: \_\_\_\_\_  
 Contact: \_\_\_\_\_ Title: \_\_\_\_\_ E-Mail: \_\_\_\_\_ Phone: \_\_\_\_\_

Indicate (Not Required) if owned by a 9 Woman or 9 Ethnic Minority, describe: \_\_\_\_\_  
 Bank credit line (if any) with: \_\_\_\_\_ Broker: \_\_\_\_\_

1. Have you ever applied for a U.S. Small Business Administration or Ex-Im Bank program? ☐ Yes or ☐ No  
 If so, please name the agency, program, outcome and status: \_\_\_\_\_

*If you wish to insure sales made by your affiliates, please see Question 17 (Additional Named Insureds) prior to continuing.*

2. Primary reason for application: ☐ risk mitigation ☐ financing ☐ extend more competitive terms

3. Policy Aggregate Limit Requested: \$ \_\_\_\_\_ (maximum export credit receivables outstanding at any one time)

4. Product and/or services to be exported & NAICS (if known): \_\_\_\_\_

5. Do you sell Capital Goods to foreign manufacturers or producers? (if yes, please explain) \_\_\_\_\_

6. Are the products\* to be covered under the policy:

- Manufactured or reconditioned in the U.S.? ☐ Yes ☐ No
- Minimum 50% U.S. content, less markup? ☐ Yes ☐ No
- Environmentally Beneficial? ☐ Yes ☐ No
- Used to support Nuclear Energy? ☐ No ☐ Yes
- Sold to Military entities or Security Forces? ☐ No ☐ Yes
- Shipped from the U.S.? ☐ Yes ☐ No
- more than 50% value of refurbishing in the U.S.? ☐ Yes ☐ No
- Supporting Renewable Energy? ☐ Yes ☐ No
- On the U.S. Munitions List? ☐ No ☐ Yes

(part 121 of title 22 of the Code of Federal Regulations)

\* The Borrower, Guarantor, Buyer and End User must be foreign entities in countries for which Ex-Im is able to provide support, see Ex-Im's Country Limitation Schedule (CLS) at [www.exim.gov](http://www.exim.gov). There may not be trade measures or sanctions against them under Section 201 of the Trade Act of 1974, see <http://dockets.usitc.gov/eol/public/>. For a list of products and countries with Anti-Dumping or Countervailing Duty sanctions see <http://205.197.120.60/oinv/sunset.nsf/AllDocID/96DAF5A6C0C5290985256A0A004DEE7D>.

7. # of years exporting: \_\_\_\_\_ # of years exporting on terms other than cash in advance (CIA) or confirmed L/C (CILC): \_\_\_\_\_

8. Total export sales for the prior 3 years: Year: \_\_\_\_\_ Year: \_\_\_\_\_ Year: \_\_\_\_\_  
 Total export credit sales (exclude CIA, CILC) for the prior 3 years: \$ \_\_\_\_\_ \$ \_\_\_\_\_ \$ \_\_\_\_\_

9. Buyer Types: \_\_\_\_\_ % Manufacturers \_\_\_\_\_ % Wholesalers \_\_\_\_\_ % Traders \_\_\_\_\_ % Retailers \_\_\_\_\_ % Service Providers  
 \_\_\_\_\_ % End-users \_\_\_\_\_ % Service Providers \_\_\_\_\_ % Financial Institutions \_\_\_\_\_ % Government Agencies

10. Export Credit Portfolio - attach additional pages if necessary.

Country	PREVIOUS YEAR			PROJECTIONS FOR NEXT YEAR		
	# Buyers	Sales	Terms	# Buyers	Sales	Terms
EXAMPLE: Mexico	10	\$2,500,000	50% CILC 50% 60 day OA	12	\$3,000,000	100% 60 day OA