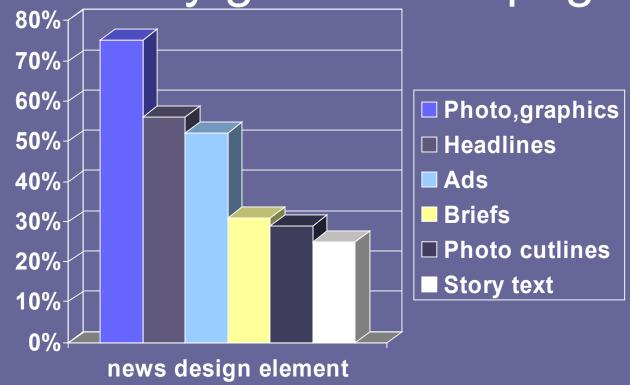
# Reporting and editing news graphics

Kelly Barry
USA TODAY
Deputy Graphics Editor
Money Section

# Importance of visual elements in news design

#### Points of entry

The percentage of elements looked at on any given news page.



#### Considerations

- Deadlines: page deadline
- Preferred format
- Graphic size
- Color or black and white
- Data agreement with the story, photo

- Manpower to produce
- Over-promising
- User-friendly
- Easy to read, navigate
- Can someone not familiar with topic understand?

### Types of graphics

- Bio box
- Timeline
- Bar chart
- Fever line
- Locator map

- Table
- Informational graphic
- Illustration
- Pictograph
- Bubble chart

#### Who handles graphics?

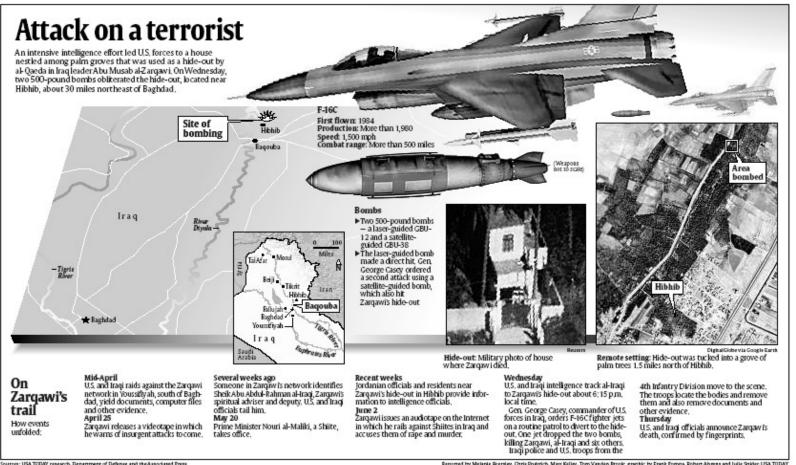
From inception to completion, here's the process for a typical graphic.

- Graphics reporter
- Beat reporter, beat reporter's editor
- Graphics editor
- Graphic manager
- Artist, illustrator
- Graphics dept. manager
- Graphics reporter/editor
- Designer
- Beat reporter, their editor
- Graphics reporter/editor
- Copy desk
- Graphics reporter/editor
- Graphics dept. manager/editor

### Anatomy of a graphic

- Headline
- Chatter
- Data content
- Data label (if needed)
- Illustrative/design component
- Source(s)
- Credit line for reporter, artist

## Live graphic photos, mapping, illustration



## Consumer-driven photos, balanced layout

#### Is your respiratory medication compounded?

Half a century ago, drug compounding was how most Americans got their remedies. Today it means the creation of a drug or dosage level in a pharmacy, often from bulk ingredients. When done legitimately, it can be an effective form of individually tailored treatment for patients who can't get what they need from

#### Respiratory drugs made by FDA-approved pharmaceutical companies

Four items are visibly embossed on both sides of the vial:



a marketed drug. Yet some pharmacies are now facing claims of mass marketing compounded drugs, especially those for respiratory conditions. People may not know their medication is compounded. Here's how to tell if your respiratory drug is compounded:

#### Respiratory drugs made in pharmacies by compounding

Some indications this vial was not made in an FDA-approved facility;

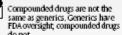


#### Why drugs are compounded

One estimate cited by the FDA put the number of compounded drugs at more than 30 million prescriptions a year, covering a wide variety of medications, Reasons for compounding vary but can include:

- Drugs for some conditions aren't made by manufacturers.
- Inactive ingredients can be taken out if a patient is allergic to them.
- Certain drugs can be flavored.
- For people who cannot swallow capsules or tablets, compounders can make a powder, liquid, lozenge, suppository or other drugwersions.
- Some pharmacies compound drugs that are unavailable or in short
- Dermatologists can mix special creams for their patients.

συσοσυάνου άποσυμοσού μ Safety tips





Legitimate compounded drugs are not sold on the Internet.



A patient must disclose specific needs to have a compounded drug.

#### **ύσου ύσου υσου ύσου ύσου ύσου σ** Brand name manufacturers

No FDA-approved generic equivalent is available; AstraZeneca: Pulmicort Respules (budesonide)
Dey: DuoNeb (albuterol sulfate and ipratropium

Sepracor: Xopenex (levalbuter of hydrochloride)

FDA-approved generic equivalent is available; Boehringer Ingelheim Pharmaceuticals: Atrovent (ipratopium bromide) Dev: Accuneb (albuterol sulfate) King Pharmaceuticals: Intal (cromolyn sodium) Schering: Proventil (albutero) sulfate)

#### Federally licensed generic manufacturers

Aslung Pharm

Alpharma Apotes

Breath Ltd. Dey

Hi Tech Pharm

Holopack International

Morton Grove

Nephron

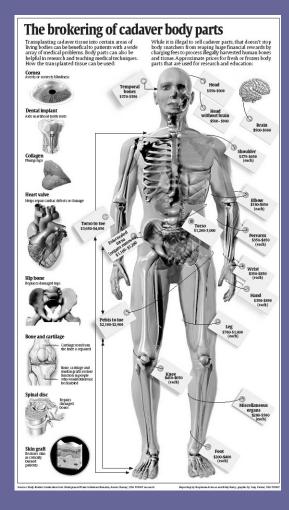
Roxane Laboratories

Warrick

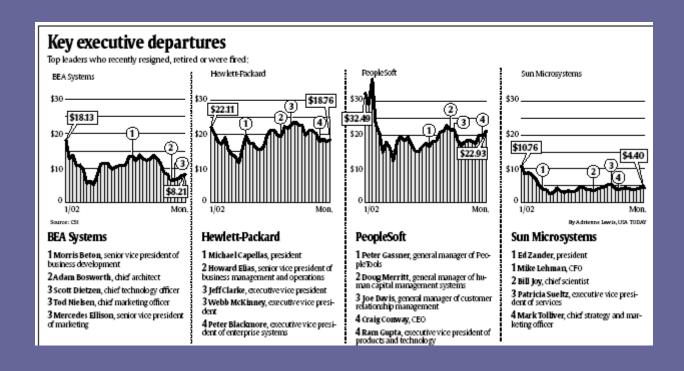
Sources: Allergy & Aethma Today, Food and Drug Administration, USA TOTAY research

Reporting by Kelly Barry and graphic by Marry E. Mullims, USA TODAY

# Use of air reader-friendly



## Fever line CEO timeline



### Reporting style varied entry points

#### Candidates woo female business owners in key election states With women a pivotal swing group, President Bush and Sen. John Kerry are courting female business more likely to vote than the general population. Plus, the number of female-owned firms is growing twice a recent survey: employee health costs, taxes and as fast as all firms. All tharmakes them crucial sources of campaign contributions and votes. But candidates must win them over or business issues of light interest. owners, Here's why: In a majority of battleground states, women own above-average shares of businesses, Also, female entrepreneurs overall are Swing state leaders Women own nearly 30% of private U.S. firms. But in 10 of 17 battleground states, their share is higher. Owners' views in six of those states: Battleground state in which the share of Minnesota businesses owned by women is greater than the national average of 30%. Share of all businesses owned Share of all businesses owned by women: 33%, Owner: Christina Lovioby women: 31%, Owner: Kim Samuelson, 37, Business RBJ's Restaurant. Battleground state in which the share of George, 54. Business Lovio/George, public relations. Location: Detroit, Top issue: Employee Location: Crockston, Top issue: Growing corporate competitors. Wal-Mart's plans to open nearby

will likely attract big restaurant chains, cutting into her sales. "The market can only bear so much." Samuelson

Her costs jumped as much as 23% annually in each of the last three years, That's crimped wageincreases for her 14 workers, She hopes November's winner takes a "radical" look at small-business health costs,

> Share of all businesses owned by women: 31%, Co-owner: Diane Carson, Business: Marketing

> Xperience, Location: Chesterfield, Top issue: Manufacturings decline. Carson shifted more attention to service-sector clients as Midwest man-ufacturing, once her firms sole focus, took a hit, She frets there's no political solution. "It's just gone too far at this point,

Florida Share of all businesses owned by women: 31% Owner: Lisa Hickey, 46, Business: Douglass Screen

Printers, Location: Lakeland. Top issue: Education, With 35 employees, Hickey struggles to fil jobs when 30% of applicants lack needed or applicants lack needed reading and writing skills, Still, she doesn't think any presi-dent can single-handedly turn things around, "This largely is a community issue," Hickey

#### Likely voters, split politically Female entrepreneurs are more likely to vote ... Voting in the 2000 presidential election;

Female business owners All registered women All registered Americans ... and are united in saying health costs are the No. 1 issue ... Share citing the following issues: Health care insurance Small-business expense deductions Tames Financing Educated worldorce ... but they are divided in political allegiance Owner party is: Democrat 24 190 Independent 17.4% None 9.6%

#### CEO gender divide

Other

Compared with male executives<sup>1</sup>, female executives<sup>1</sup> give more to Democrats, Share of 2004 campaign contributions to;

Women Republicans: 537% Republicans: 49.8% 31.2%

#### By the numbers: Female entrepreneurs

67 million Number of firms they own 9.8 million Workers employed

22.9% Growth in number of their firms 1997-2004 \$1.2 trillion Their firms' combined annual revenue

1 - of private U.S. florar owned 51% or more by wome Cource: 2004 entimates, Censer for Women's Business Research

Printing project: Lisa Hickey owns Douglass Screen Printers, a commercial screen-printing business. Here, she speaks with Andrew Daly as they review the registration of the film for a project for NASA, Hickey's key election-year worry is worldorce education.

Share of all businesses owned bywomen: 34%, Owner: Carol Beaudu, 51,

Business: CIBAssociates human resource con-

Share of all businesses

Business: Compelling

Cases, tech marketing.

Location: Bellevue. Top issue: Federal taxes, Tax cuts under Bush need to be made per-manent so Beaudu and her clients can plan for the future, she says. The cuts, especially

Location: Santa Fe, Location: Santa Fe, Do Issue: Labor costs, Hibbardwants to expand her company by hiring, but local wage and benefit costs are too high. Bush and Kerry talk about the issue, but "I'm not really getting a clear vision of what either of them would do."

### Use of color, maps, photos



### Simple locator map



### Detailed timeline, photos

#### Key dates leading to convictions of Lay, Skilling

1985 Houston Natural Gas merges with Inter-North to form Enron, HNG CEO Ken Lav becomes CBO of the company the following year,

1989 Enron begins trading natural gas commodities,

1990 Lay hires Jeff Skilling to focus on commodities trading in the deregulated markets, Andrew Fastow is one of Skilling's first hires.

1991 Richard Causey leaves Arthur Andersen to join Enron as assistant

1997 Skilling named president and COO, Fastow creates Chewco to buy the University of California pension fund's stake in another joint venture, but it doesn't meet requirements to be kept off Enron's balance sheet,

1999 Causey named chief accounting officer, Fastow creates the first of two partnerships, LJM, to "buy" poorly performing Enron assets and hedge risky investments.

August 2000 Enron shares hit \$90,

Aug. 22: Finance executive Sherron Watkins meets privately with Lay to discuss concerns of murky finance and accounting,

Oct. 16; Enron announces \$638 million third-quarter losses and \$1,2 billion reduction in shareholder equity stemming from write-offs Oct. 19: SEC launches inquiry into

Enron finances, Oct. 24: Eastow ousted

Nov. 5: Treasurer Ben Glisan Ir. and

in-house attorney Kristina Mordaunt fired for investing in Pastow-run partnership, Each invested \$5,800 in 2001 and received a \$1 million return weeks later,

Nov. 9: Dynegy announces an agree-ment to buy Enron for more than \$8 billion in

Nov. 19: Enron restates third-quarter earnings and discloses \$690 million debt is due Nov. 27.

Now. 28: Enron stock plunges below \$1 as Dyne-gy aborts plan to buy former rival, Dec. 2: Enron files Chapter 11 bankruptcy; thou-sands of workers laid off,

Jan. 9: Justice Department confirms criminal investigation. Jan. 10: White House discloses Lay sought help

from two Cabinet members, but neither offered aid. The company's auditing firm, Arthur

Andersen, says it has destroyed tons of Enron documents, Jan. 23: Lay resigns as chairman, CEO, Jan. 25: Cliff Bayter, former head of

Enron's trading unit and later vice president before his resignation in May 2001, found dead of a self-inflicted gunshot wound,

June 15: Arthur Andersen convicted on charges of destroying Enronrelated documents.

Oct. 16: Andersen sentenced to probation and fined \$500,000. Oct. 31: Fastow indicted on charges of conspiracy, fraud, money laundering and other counts,

with tax crimes and conspiracy for participating in husband's deals.

san pleads guilty to conspiracy and is sentenced to five years,





Causey

Fastow



tenced to the maximum sentence of one year in prison, July 8: Lay surrenders after being indicted, He pleads innocent,

July 15: Bankruptcy judge confirms Enron's reorganization plan in which most creditors will receive about one-fifth of the about \$63 billion they're owed in cash and

Sock, Oct. 19: Federal judge grants Lay sep-arate bank fraud trial but rules Lay, Skilling and Causey will be tried together on other charges.

May 31: Supreme Court overturns Arthur Andersen conviction,

Dec. 28: Causey pleads guilty to securities fraud, agrees to serve seven years in prison in ex-change for cooperating with the government,

Jan. 30: Lay, Skilling trial begins. Thursday: Lay and Skilling are convicted of conspiracy to commit securities and wire fraud, Lay is convicted in a separate bank fraud case.

Sources: The Associated Press, USA TODAY research

## Reporting style "charticle"

#### Energy

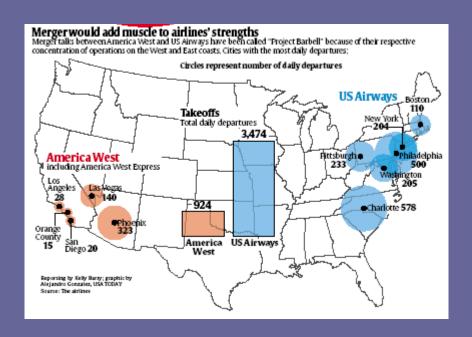


## Proposals to cut gas prices scrutinized

Consumers are furning and politicians are steaming about high gasoline prices. President Bush recently announced his administration's plans to attack record prices, but will they work, and if so, how fast? USA TODAY Money reporters **Paul Davidson** and **Chris Woodyard** questioned energy industry executives, analysts and advocacy groups about key points in the Bush agenda and their likely impact. The upshot: Don't bet your summer vacation money on much lower prices before Labor Day. Here's their analysis.

Discussi Station in	i <b>ng fuel prices:</b> President Bush talks n Bikxi, Miss., on April 27 .	By Tim Star about the cost of gasoline with custome	Key to reading the chart:  No impact on gasoline prices, Little or no impact,	Some impact possible, Some impact expected,	
	Proposal	How would it work?	Done before?	Impact this summer?	Beyond summer?
AC	Order a federal investigation into possible manipulation of gas prices.	President Bush ordered the Justice Department and the Department of Energy to assist the Federal Trade Commission in its existing investiga- tions.	The U.S. government has investigat- ed high gas prices about 30 times over the past 20 years, Oil companies were never found to have colluded to fix prices.	<ul> <li>The FTC is to conclude an investiga- tion and report to Congress this sum- mer, it's highly unlikely the agency will find fraud or collusion.</li> </ul>	<ul> <li>Continuing investigations are un to turn up a conspiracy among of companies to raise prices,</li> </ul>
母	Urge state authorities to in- vestigate possible price ma- nipulation.	Twenty-eight states have anti-price- gouging laws, making it easier for states to pursue gas-price manipula- tion, Most apply only after disasters,	Many states have investigated gas stations or oil companies under anti- price-gouging or fraud laws, Several have levied fines or other penalties,	<ul> <li>Price-gouging investigations can drag on for many months,</li> </ul>	<ul> <li>Could curb price jumps in select eas, especially in the 28 states th have anti-price-gouging laws, Sti price gouging is difficult to prove</li> </ul>
	Suspend deposits into the Strategic Petroleum Reserve, the nation's emergency oil stockpile.	Growth of the reserve via govern- ment oil purchases and company debt paybacks would be deferred, leaving an extra 10,6 million barrels on the market,	In 2000, amid rising gas prices, the Clinton administration sold oil from the reserve, causing a short-term de- cline in oil and gas prices,	<ul> <li>The 10,6 million barrels of extra summer supply is just a fraction of what the USA consumes,</li> </ul>	<ul> <li>The 10.6 million barrels would heven less impact over the long h</li> </ul>
1	Urge energy companies to reinvest profits to increase supplies and lower prices.	Oil companies say they are already making those investments, Drilling projects in the Gulf should yield 2 million barrels a day in 10 years,	About 2 million barrels a day of pro- duction capacity were added in Alas- lar's North Slope in the 1980s in re- sponse to earlier pressure from Wall Street,	<ul> <li>Some refining capacity lost in Hurri- cane Katrina should return by sum- mer but will do little to temper high crude oil prices,</li> </ul>	••• The additional production and r ing capacity slated in the next fit 10 years could help stabilize pri but that depends on demand le
9	Suspend environmental rules that mandate expensive, cleaner-burning gasoline blends.	The Environmental Protection Agen- cy would grant temporary waivers to allow less-costly gasoline blends into areas that normally would prohibit them.	Yes, The authority was granted last year during the last big price in- creases in the aftermath of Hurricane Katrina,	<ul> <li>It would ease gasoline shortages and could lower prices at the cost of worsened air quality. Twelve different blends of gasoline sold in the USA in summer 2004.</li> </ul>	<ul> <li>If EPA needs more authority, it wask Congress,</li> </ul>
\$	Take back about \$2 billion in oil company tax breaks over 10 years.	The government would rescind \$1 billion in tax incentives to encourage oil exploration and \$1 billion in sub- sidies for deep-water drilling,	For many years, the big oil companies got "depletion allowances," or fax breaks for using up the oil in a specif- ic field, Those were largely phased out,	<ul> <li>The move would largely be a symbolic one, cutting tax breaks at a time of rising gas prices and huge of com- pany profits,</li> </ul>	<ul> <li>If anything, repealing tay breaks could prompt oil companies to n fewer investments in exploration leading to higher prices,</li> </ul>
+	Make all hybrid and clean-die- selvehicles eligible for federal tax credits.	Congress would be asked to let auto- makers build more vehicles eligible for a tax credit to consumers. The limit is 60,000 ayear per company now, Buyers get a tax break for up to \$3,150 depending on the model,	Congress passed the tax credit last year as part of an energy bill.	<ul> <li>Toyota, the largest maker of hybrid vehicles, has estimated that it will exhaust its allotment by summer.</li> <li>Others, like General Motors and DainlerChrysler, have barely gotten started.</li> </ul>	<ul> <li>If more people drove high-miles cars, gasoline demand wouldfal</li> </ul>
å,	Speed approval process for building or expanding refin- eries.	Congress would cut red tape needed to build refineries and cut delays for "minor modifications" to existing ones,	Lastyear, Congress allowed refiners to write off half the cost of expan- sions in one year,	<ul> <li>Refineries take years to build. The last one was built in 1976,</li> </ul>	•••• The industry, which can refine 1' million barnels of crude oil a day, would be encouraged to go beyone 1.4 million additional barnels it has announced.
A	Allow drilling for energy in Alaska's Arctic National Wild- life Refuge.	The Energy Information Administra- tion says the proposed lease area holds at least 10,4 billion barrels,	The Alaska pipeline has operated since the 1970s, but drilling's not al- lowed in the wildlife preserve,	<ul> <li>The closest oil is about 60 miles from existing operations, but developing the field would take at least 10 years,</li> </ul>	<ul> <li>If developed, the field could add million barrels a day to U.S. oil pr duction,</li> </ul>

## "Bubble" map live graphic



### Explanatory use of icons

#### What went wrong at the NYSE

The New York Stock Buchange relies on seven specialist firms to assist in keeping stock trading far and orderly Each NYSE-listed security is traded through a specialist assigned to a particular post on the floor of the exchange, who handles all buy and sell orders, How the specialist system works and the government a allegation against 15 specialists;

#### How the system is supposed to work



SUPPOSECT TO WOTE Receiving orders A specialist may receive buy or self and appeal appeal and appeal app



Executing orders





#### How indictments allege some specialists cheated

Fifteen current and former NYSE specialists are charged with "trading ahead" and "interposition-ing," both prohibited under NYSE rules, According to indictments, the defendants netted from \$150,000 to \$4,4 million each on illegal trades.



Trading abased
Specialists buy or sell stocks for
their proprietary accounts before filltheir proprietary accounts before filltheir proprietary accounts before filltheir proprietary accounts before fillfill an investor by selling not from this account
fill an investor by selling not from this account
fill an investor of selling not from their account
fill an investor's order is filled at allower price, each as
1 atterpositioning happens two wonging happens two monging happens two monging happens two monging happens them account for the selling the selling

nea, as use stock price falls.

Interpositioning happens two ways

1. Specialists sell stock from their proprietary accounts to fill customer buy orders. Then they fill customer sell orders by buying for their proprietary accounts at a lower price.

or specialists buy stock for proprietary accounts from customer sell orders. Then they fill customer buy orders by selling them from their proprietary accounts at a higher price. How they profit



How they profit

Specialists capture the spread between the lower price at which they
bought the stock from selling custurners and the higher price at which
they sold the stock to buying customers.

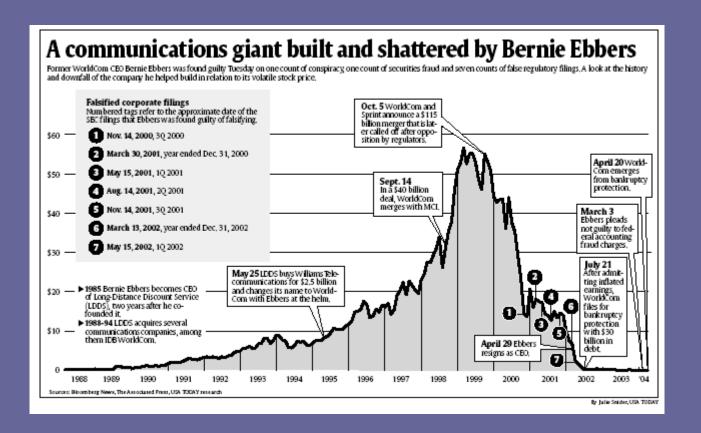
How SEC says NYSE failed

Surveillance its detection system captured only a fraction of all violations.

Fine-stagation: Only a portion of the nearly 4,000 surveillance alerts generated from 1999 until 2002 were reviewed.

▶ Discipline: The NYSE failed to take disciplinary action, or imposed only minor sanctions when faced with evidence of misconduct, Reporting ty: Kely Yany

# Fever line detailed timeline layered data



### Bio box

#### About Bernie Ebbers

Age: 63, Born: Edmonton, Alberta, Canada,

Canada.

Education: Mississippi College, class of 1967, physical education major.

Family: Rive daughters, eight grandchidren; married to the former Kristie Webb, who has one daughter from first marriage.

Former jobs include: Milkman, bar bouncer, high school basketball coach, warehouse operator, motel covier and operator.

Hobbies include: Tennis, tracters, watching hockey. Sartorial statement: Jeans and cowboy boots.

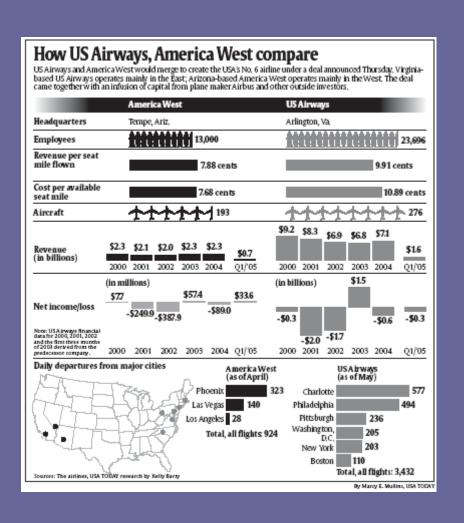
Quote from trial: "I know what I don't know."

what I don't know,"

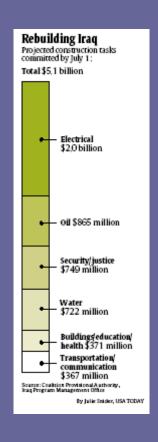
## Full page graphic



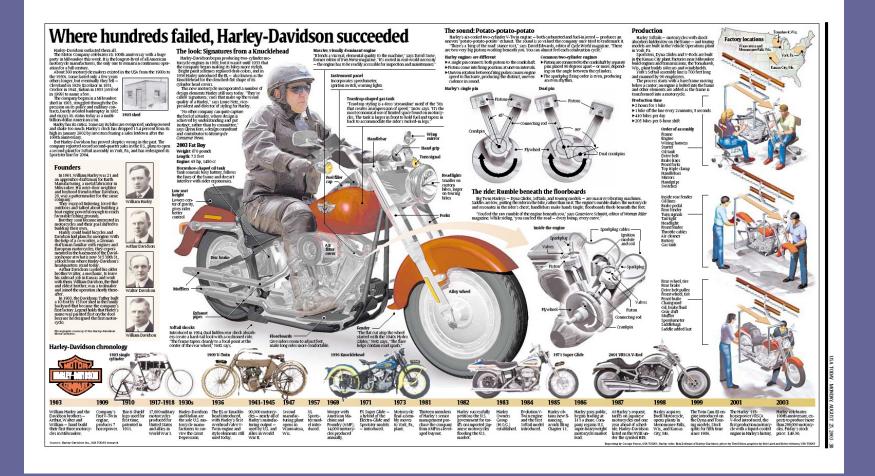
### Pictographs



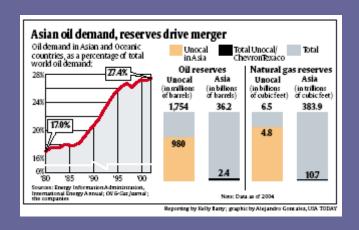
### Segmented bar chart



#### 2-page graphic



# Live story detailed graphic



### Tab chart/table

Comparing the numbers									
How gas and oil prices compare with a year ago and since Hurricane Katrina;									
	Current	Chg. from	Change after Hurricane Katrina						
	price	year ago	1st week	2nd week	Current				
Retail gas	\$2,7861	▲49,3%	▲17,6%	▲13,2%	▲6,7%				
Gulf Coast spot g		▲60,2%	▲6,5%	₹3,8%	▲2,5%				
Crudeoil	\$66,30	▲41,8%	▼1,8%	₹5,7%	₹4,3%				
1-As of Monday; 2-A	r of Thereday		Sources: Department of Energy, The Associated Press						

## Questionable data when to "kill" a graphic

- Always verify with independent sources.
- Verify with more than one or competing sources.
- Does it agree with the story?
- Try to get it in writing.
- Ask the experts around you.
- When in doubt, kill.

## Time for timelines

## Notable info resources

 Statistics every writer should know http://www.robertniles.com/stats/

Moorehead State's resources
 http://www.mnstate.edu/gunarat/ijr/journalism.html

Univ. of Iowa's resources
 http://bailiwick.lib.uiowa.edu/journalism/

### info resources, cont'd.

 National Institute for Computer-Assisted Reporting

http://www.nicar.org/

Society of American Business Editors and Writers

http://jclass.umd.edu/cars/special/sabew200 4.htm

### Notable graphic sources

 Poynter Online's visual journalism bibliography

http://www.poynter.org/content/content\_view.

Society for News Design

http://www.snd.org/

## Online graphics how can they be enriched?

#### Think in terms of:

- Video, photos
- Audio
- Interactivity, particularly with maps
- Pop-ups
- Links to original sources

### Examples of online content

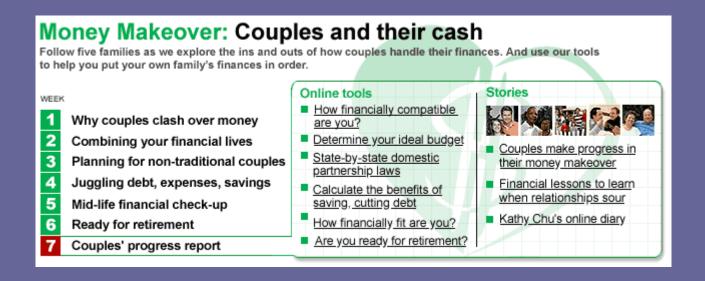
- For video: ice cream cover story http://www.usatoday.com/money/industries/food/2006-06-09
- Shows video of the founder of Cold Stone Creamery explaining the company's policy of employees singing for tips.



### online content, cont'd

The Couples and their cash series has some great online tools: video quizzes, interactive maps, calculators:

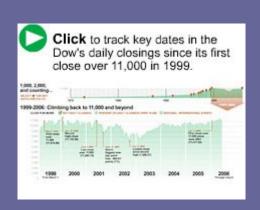
http://www.usatoday.com/money/perfi/basics/cou

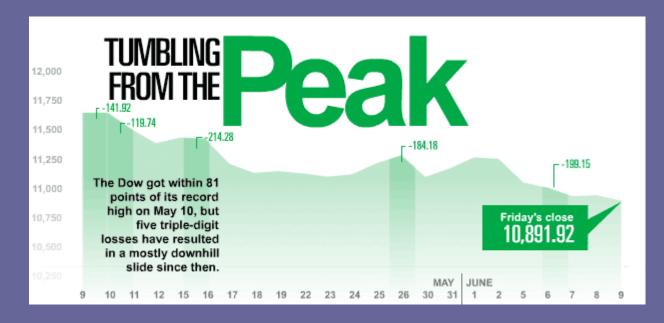


### online content, cont'd

 The weekly stock story has a topper graphic and a popup graphic of key dates of the Dow:

http://www.usatoday.com/money/markets/us/2006-06-09-stocks-week\_x.htm





# Reporting and editing news graphics

Kelly Barry
USA TODAY
Deputy Graphics Editor
Money Section